



## Providing top of the range glazing products and services at competitive prices

Shard Solutions Ltd was established by friends Steven and Stuart in 2013, driven by a shared vision to provide top of the range glazing products and services at the most competitive market prices. Drawing on their extensive careers with a major national double glazing company, they recognised a gap in the market for a business that offered a more personalised approach and catered to customers' needs from start to finish.

With over 40 years of combined experience, Steven and Stuart's bespoke service model allowed them to carefully select manufacturing partners and build strong relationships. These partnerships ensured they could deliver the highest quality products and designs at competitive prices and with optimal lead times.

The opening of their showroom in Caterham Valley in 2017 marked a significant milestone. This space has enabled the team to build on the solid foundation. Clients visiting the showroom can experience the quality of the products firsthand and benefit from the expertise of the Showroom Team, receiving comprehensive guidance on their projects to make informed purchasing decisions.

Moreover, the Ordering and Installation departments, along with the After Sales team, ensure that clients receive continuous support and advice throughout their projects and beyond.

Being valid members of FENSA, a governing body who validates, inspects and certificate all works and installations, only emphasises their commitment to quality, compliance and customer satisfaction, further solidifying their position as a trusted and reliable provider in the glazing industry.

### CONTACT INFORMATION

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Caterham CR3 6PB

Opening hours:  
Monday - Friday 10:00am to 5:00pm  
Saturday 10:00am to 3:00pm



12 Years Bygone  
Guarantee



Genuine  
Masterframe



Samples  
Available

## WHY CHOOSE SHARD SOLUTIONS

Shard Solutions has developed a strong and productive working relationship with Bygone Windows, working on various projects and installations together over the years, and now showcase the new Symphony range in their showroom, allowing customers to experience the exquisite craftsmanship and superior quality of these traditional sash windows.

**Personalised Service:** Unlike larger national companies, we here at Shard Solutions offer a personalised approach, ensuring each customer receives individual attention and tailored solutions from start to finish.

**Extensive Experience:** With over 40 years of combined experience in the glazing industry, our Directors Steven and Stuart bring a wealth of knowledge and expertise to the business. This extensive background ensures high-quality service and craftsmanship.

**Carefully Selected Manufacturers:** We partner with carefully chosen manufacturers, ensuring the highest quality products. These strong relationships allow us to offer superior products at competitive prices.

**Family-Run Business:** As a family-run enterprise, We exudes trustworthiness and reliability. The involvement of our families in key roles within the company enhances the sense of community and dedication to customer satisfaction.

**End-to-End Support:** We always ensure continuous support through dedicated Ordering, Installation, and After Sales departments. This comprehensive service guarantees that clients are well-advised and supported throughout their projects and beyond, ensuring long-term satisfaction.

**Reputation and Community Focus:** Over the past decade, we have built an excellent reputation within the local community and expanded to other regions. Our commitment to quality and personalised service has earned us a loyal customer base and positive word-of-mouth referrals

These unique selling points make Shard Solutions a standout choice for customers seeking high-quality glazing products and exceptional service.

## MEET THE TEAM



**Steven Glandfield**  
Company Director



**Stuart Johnston**  
Company Director



**Tony Haistead**  
Sales Manager



**Amy Glandfield**  
Showroom Manager



**Chloe Goldstone**  
Sales Co-ordinator



**Vicki Atwell**  
Survey Co-ordinator



**Bob Ellis**  
Service Manager



**Josie Johnston**  
Accounts Manager





Bygone  
quality  
and care



The Bygone Sash Window Collection features the most exacting detail and innovative elements along with a perfect finish to ensure that you fit the very best to your home. As Bygone approved Master Installers, we have been handpicked to provide the quality of installation that matches the quality of your new sash windows.

#### WHAT OUR CUSTOMERS ARE SAYING

“I recently used Shard Solutions to install replacement double glazing to my house (twelve windows in total), and I am delighted with the results. All the Shard Team have been very pleasant to deal with, and the installers themselves were punctual, tidy and efficient. I would have no hesitation in recommending Shard Solutions to others, and would certainly use this company again should I require their services in the future.”

- Trustpilot, May 2024

“Good experience from start to finish. Appreciate the quality of installation and timely delivery.

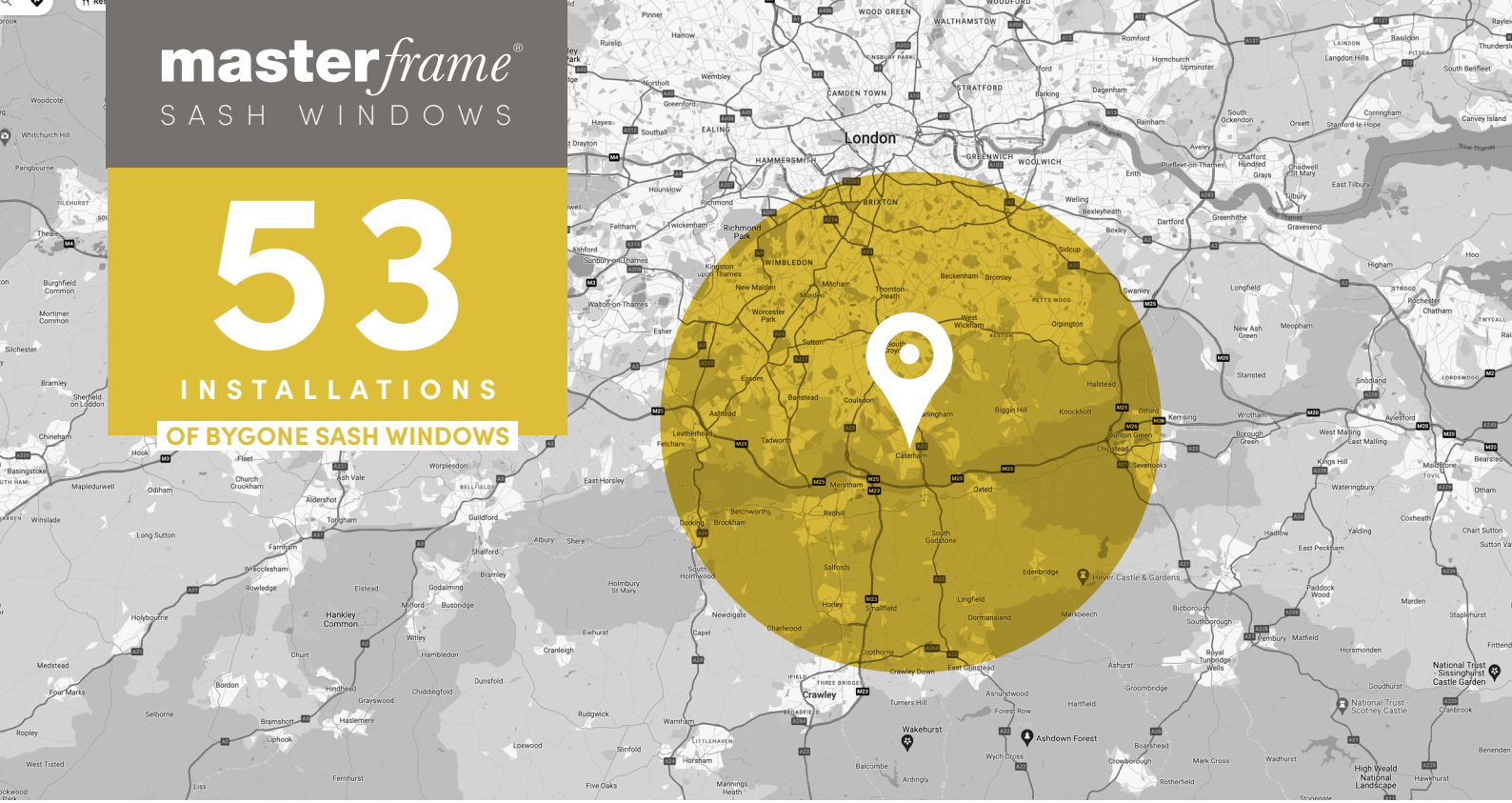
Thank you Shard team!”

- Google, April 2024

“Shard Solutions provided replacement windows throughout our house, and also replaced our front porch. We chose Shard, recommended by two of our neighbours, who both had work done by Shard. The work was completed in a week, and the fitter and his assistant worked incredibly hard. Both of them were great to have around, and extremely nice. Our new windows and porch look great, and the house is definitely warmer.

The price compared well with other quotes we got. I would have no hesitation in recommending Shard Solutions, and have already done so with another neighbours. We are very happy.”

- Checkatrade, February 2024



**LOCATED IN CATERHAM, SURREY. COVERING CROYDON AND SOUTH LONDON.**

Because we believe in offering our customers only the very best quality sash windows we have been Master Installers on the Bygone approved network since September 2022.

Whether you have a period style or new build, modern and contemporary home, we have a Bygone sash window to suit. You have a choice of three different specifications, Symphony, Harmony and Melody and we can offer advice and take you through the differences to help you choose the right window for your home.

Timber alternative Bygone sash windows not only look like timber originals but they are also incredibly low maintenance and are therefore an excellent investment. They come with a host of accreditations, a full 12 year guarantee and all window choices are PAS24/Secured by Design as standard for extra peace of mind.

Coloured windows are very much on trend and Bygone sash windows can be colour matched to all leading brand paint supplier palettes to suit your individual preference.

For more information on the Bygone Collection or to arrange a free quotation, please speak to our friendly sales team.



**LET SHARD SOLUTIONS HELP YOU WITH YOUR NEXT PROJECT**

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